



## Carlos Pita Cao

*Managing partner, Attorney-at-law*

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The Netherlands

### Languages

- Dutch
- English
- Spanish

### Admitted to bar

- The Netherlands

### Membership

- International Bar Association (IBA)

### Education

- Nyenrode Business University
- Grotius Academy: Corporate Transactions (cum laude)
- King's College London: EU Competition Law ('With Distinction')
- Tilburg University: International and European Law

### About Carlos Pita Cao

Carlos Pita Cao is managing partner at AKD.

As a Corporate M&A attorney-at-law, he is a trusted adviser to many of his clients, advising on complex cross-border transactions, on - both domestic and international - strategic and private equity acquisitions, participations, divestments and exits, buyouts, joint ventures, and corporate restructurings, as well as on corporate law issues and critical contracting matters.

He counts among his extensive and diverse client base, entrepreneurs and large quoted and private companies, based in the Netherlands and overseas, as well as private equity firms. Carlos' work spans a wide range of industries and sectors, including transport & logistics, energy, food, manufacturing, technology and leisure.

Clients benefit from his responsive, pragmatic approach and his ability to focus on his clients' principal deal objectives.

Carlos continues to be recognised as a leading Corporate M&A attorney-at-law by all renowned legal directories, including Chambers & Partners, The Legal 500 and IFLR1000. A selection of feedback from clients and peers:

"A likable, smart and trustworthy practitioner - very knowledgeable"

"He has extensive knowledge and solid commercial awareness in combination with strong negotiation skills"

"He translates the deal and breaks it down into easy-to-understand components. He is good at minimising the risks"

"Dedicated to his job. High level knowledge about M&A contacts, and has very high standards in all the work he is doing. He is very good with negotiations, and keeps a clear view on the direction to go."

"Open minded, had good access, and is well respected."

"He gains a lot of trust for his Spanish Skills from both clients and opponents alike. Aside from that he is an excellent negotiator and very well respected in our field."

His accolades further include winning the prestigious Iberian Lawyer 40 under Forty Awards in 2015, being the only attorney-at-law distinguished with this Award practicing outside of Spain or Portugal to date.